

	Curriculum Links	Employer	Career Opportunities
		Encounters/Ideas	
Key Stage 4	 Targeting markets (marketing executives and small business owners) Product development Customer Retention (customer services) Starting a small business Designing and pitching a business proposal (small business owners) Conducting market research (marketing executives and small business owners) Developing a brand identity (brand management) 	Friends/family of staff that have started their own business High Street Banks – often keen to develop links with schools. Can talk about customer service Local business associations – Can they deliver/help us arrange visits	